

# Enactus Saint Mary's University Annual Report

# 2015

# Project Launch

### PROJECT DESCRIPTION

Project Launch teaches current and prospective business owners about entrepreneurship through workshops, coaching and assistance with streamlining operations, finding new markets and using environmentally sustainable practices.

#### **TARGET AUDIENCE**

Small business owners and rural Nova Scotia youth interested in starting their own businesses.

#### SEEING OPPORTUNITY

One Nova Scotia Report highlights need to empower youth to create their own businesses throughout rural Nova Scotia.

# IMPROVING LIVELIHOODS



People Worked with growing

businesses and rural

youth to strengthen

the entrepreneurial

ecosystem in Nova

Scotia.



Profit Virtual network, online 185 entrepreneurs training and remote impacted. focus groups reduce increasing need for paper usage revenue by \$171,000.

#### **EMPOWERMENT**

125 new start-ups in Nova Scotia receive regular training and ongoing support. Development of virtual community where participants learn from and share with one another.

Planet

and travel.

#### ENTREPRENEURSHIP PROGRAMMING

The Start-up 100 weekly curriculum addresses marketing, financial management and operational issues

Provides coaching and access to workshops for local business clients across a range of topics including Lean Start-up and Innovation

#### SUSTAINABILITY

Due to the success of the program, it will expand into other Atlantic provinces as The Start-up 250, working with a minimum of 250 young entrepreneurs across Atlantic Canada.



#### **PROJECT DESCRIPTION**

OPtions: International provides marginalized youth and entrepreneurs in developing countries with knowledge necessary to create sustainable businesses through entrepreneurship workshops, mentorship and partnerships.

## **TARGET AUDIENCE**

Marginalized youth in Bolivia and women entrepreneurs in Peru, Zambia, Ghana, and Cameroon.

#### SEEING OPPORTUNITY

Performed needs assessments with Chalice International in target sites around the world to maximize program impact.

#### **IMPROVING LIVELIHOODS**



Partnered with Chalice International to support 50 women entrepreneurs, 60 marginalized Bolivian youth and 100 Bolivian university students.

Planet Focus on social enterprises and green

businesses. Virtual train-the-trainer platform able to reach 36 countries with reduced eco-footprint. Sol.

Women in Peru exceeded revenue goal by earning 4000 Peruvian

Profit

#### **EMPOWERMENT**

Participants learn that with the proper knowledge and support they can live life on their own terms in a region where opportunities are few.

#### ENTREPRENEURSHIP PROGRAMMING

Opportunity identification, financial literacy, pricing and supply chain management work shops for the women entrepreneurs

Virtual train-the-trainer program piloted in 5 countries

Mentorship program matches 60 at-

risk youth in Bolivia with Start-up 100

#### **SUSTAINABILITY**

Established long-term relationship with Chalice, piloting the trainthe-trainer model in Peru, Bolivia, Zambia, Ghana and Cameroon and now unrolling it around the world.

